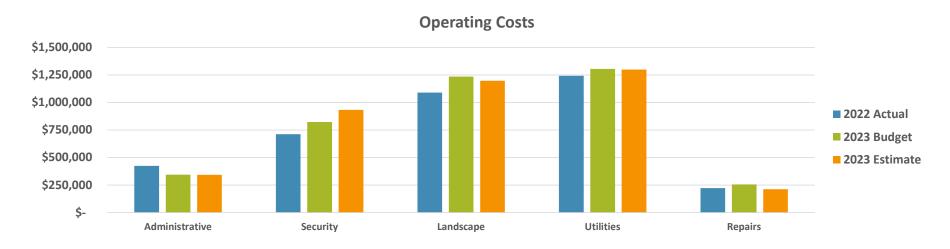
GHCA

2023 Financial Review

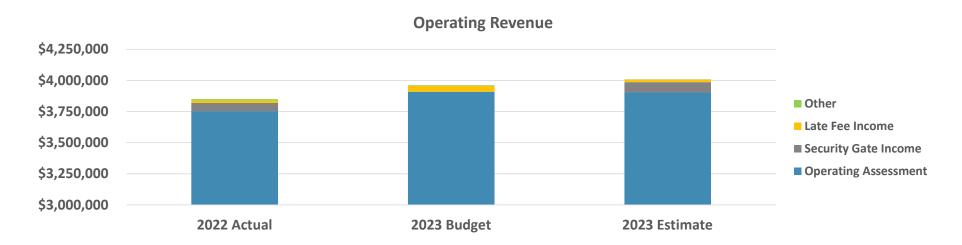
### **Operating Costs**

- Security costs above budget
  - New contract with higher pay rates and 2 roving vehicles
  - Gate expenses higher than expected
  - Maintenance work on guardhouses
- Administrative on Budget in total
  - Legal expense higher MRTA & annexation
  - Insurance lower with new agent
- Overall costs expected to be \$30K below Budget (no more storms!)



### **Operating Revenues**

- Assessments slightly under Budget Estimate now \$3,902,774
  - Error overbilling 2 Reserve undeveloped properties \$5,774
- Did not budget for any Security Gate Income (bar code sales)
- Late fee and interest Income below Budget
  - Reserve undeveloped assessments paid including interest & fees
- Total Revenue slightly better than Budget

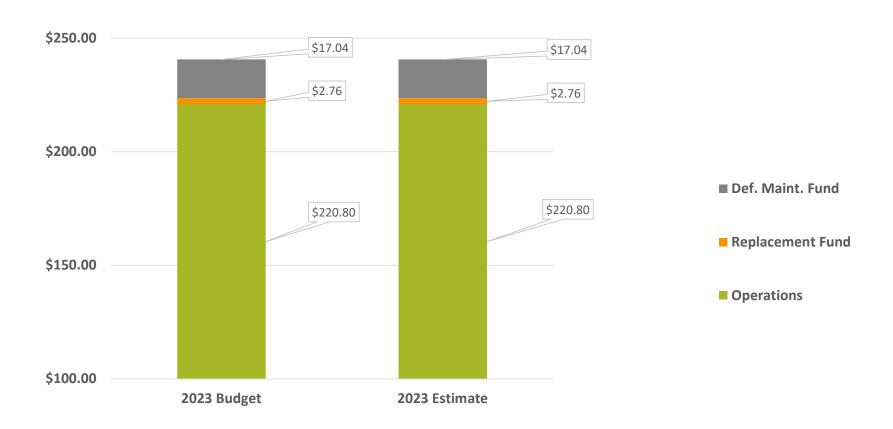


## Replacement Fund

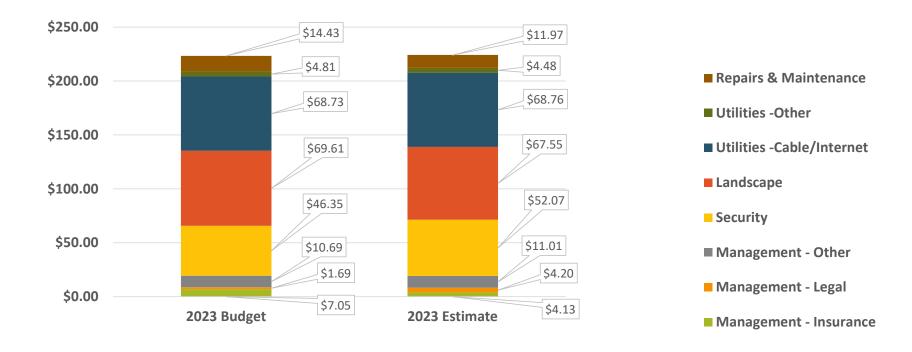
- Statutory reserve for road replacement
  - Must be fully funded each year
- Virtually entirely funded by assessments
- Interest earned in 2023 was roughly 1% of the fund balance of \$400,000+
- Reinvested all funds in 4%+ CDs for 12 -15 months earlier this month
  - Extremely unlikely there will be any expenditures in 2024 from the fund.



### **Assessments Per Month per Unit**



#### **Costs per Month per Unit**



# Deferred Maintenance Fund

- Completed Bridge project
- Moved Reclaim Pond project
  - Original estimate too expensive
  - Better timing with Club
- Will Complete Pump project
- Did not use LOC
  - Repaid LOC used in 2022
  - Interest savings
- Secured \$1M loan for 2024

|                             | 2023 Budget | 2023 Estimate |
|-----------------------------|-------------|---------------|
| Sources                     |             |               |
| Assessments                 | \$302,139   | \$302,139     |
| Interest Income             | \$0         | \$2,505       |
| Term Loans                  | \$668,000   | \$668,000     |
| Line of Credit              | \$333,000   | \$0           |
| Funds on Hand               | \$714,516   | \$580,637     |
| Total                       | \$2,017,655 | \$1,553,281   |
|                             |             |               |
| Uses                        |             |               |
| Complete Bridge             | \$0         | \$89,819      |
| <b>Reclaim Pond Walls</b>   | \$1,200,000 | \$13,344      |
| Stormwater Ponds            | \$30,000    | \$7,960       |
| Irrigation Pumps OH         | \$200,000   | \$370,000     |
| Security Upgrades           | \$47,600    | \$56,714      |
| Guardhouses                 | \$0         | \$10,000      |
| Litigation                  | \$360,000   | \$718,010     |
| Interest                    | \$153,594   | \$92,948      |
| <b>Principal Repayments</b> | \$26,461    | \$194,486     |
| Total                       | \$2,017,655 | \$1,553,281   |